

Foundation⁴⁶

Statement of Revenue & Expenses

For the period ending: July 31, 2016



| | YTD | | Annual | | |
|--|----------------|----------------|---------------|---------------|-----------------|
| | Actual | % of Revenue | Budget | % of Revenue | Fav/(Unfav) |
| Revenue: | | | | | |
| <i>Donations:</i> | | | | | |
| Business Support | 7,114 | 23.6% | 15,000 | 30.7% | (7,886) |
| Individual Support | 3,430 | 11.4% | 4,000 | 8.2% | (570) |
| <i>Total Donations:</i> | 10,544 | 35.0% | 19,000 | 38.9% | (8,456) |
| <i>Fundraising Revenue</i> | | | | | |
| Spring Event | - | 0.0% | 13,150 | 26.9% | (13,150) |
| Major Saver | 14,645 | 48.6% | 11,000 | 22.5% | 3,645 |
| Other | 1,117 | 3.7% | 2,000 | 4.1% | (883) |
| <i>Total Fundraising Revenue</i> | 15,762 | 52.3% | 26,150 | 53.5% | (10,388) |
| <i>Program Revenue</i> | | | | | |
| Destination Imagination | 3,445 | 11.4% | 3,300 | 6.7% | 145 |
| TerraCycle | 340 | 1.1% | 400 | 0.8% | (60) |
| <i>Total Program Revenue</i> | 3,785 | 12.6% | 3,700 | 7.6% | 85 |
| <i>Investment Revenue</i> | 46 | 0.2% | 50 | 0.1% | (4) |
| Total Revenue | 30,137 | 100.0% | 48,900 | 100.0% | (18,763) |
| Expenses: | | | | | |
| <i>Fundraising Expenses</i> | | | | | |
| Spring Event | 60 | 0.2% | 6,500 | 13.3% | 6,440 |
| Other | 93 | 0.3% | 500 | 1.0% | 407 |
| <i>Total Fundraising Expenses</i> | 153 | 0.5% | 7,000 | 14.3% | 6,847 |
| <i>Program Expenses</i> | | | | | |
| Destination Imagination (Globals) | 2,125 | 7.1% | 4,000 | 8.2% | 1,875 |
| Destination Imagination (Regular Season) | 3,414 | 11.3% | 2,900 | 5.9% | (514) |
| Fine Art - Sping Event | 1,274 | 4.2% | 2,500 | 5.1% | 1,226 |
| Fine Arts - Arts Commission Initiative | 2,307 | 7.7% | 3,000 | 6.1% | 693 |
| Major Saver (Science Standards) | 2,906 | 9.6% | 12,200 | 24.9% | 9,294 |
| Staff Grants | 15,060 | 50.0% | 7,000 | 14.3% | (8,060) |
| Student Grants - Right at School & Fun Fluency | 2,786 | 9.2% | 3,500 | 7.2% | 714 |
| Student Grants - Science Olympiad | 1,181 | 3.9% | 2,000 | 4.1% | 819 |
| TerraCycle | - | 0.0% | 100 | 0.2% | 100 |
| Other | 1,174 | 3.9% | 1,000 | 2.0% | (174) |
| <i>Total Program Expenses</i> | 32,228 | 106.9% | 38,200 | 78.1% | 5,972 |
| Income Available to Cover Operations | (2,243) | (7.4%) | 3,700 | 7.6% | (5,943) |
| <i>Operating Expenses</i> | | | | | |
| Op Exp: Bank Fees (PayPal Processing) | 132 | 0.4% | 500 | 1.0% | 368 |
| Op Exp: Business Licenses | 15 | 0.0% | 25 | 0.1% | 10 |
| Op Exp: Insurance | 592 | 2.0% | 592 | 1.2% | - |
| Op Exp: Marketing | 517 | 1.7% | 2,000 | 4.1% | 1,483 |
| Op Exp: Memberships | - | 0.0% | 250 | 0.5% | 250 |
| Op Exp: Other | 86 | 0.3% | 333 | 0.7% | 247 |
| <i>Operating Expenses</i> | 1,342 | 4.5% | 3,700 | 7.6% | 2,358 |
| Net Income | (3,585) | (11.9%) | - | 0.0% | (3,585) |